

# Upgrade

Gestione di Impresa e Progetti di Miglioramento



**Products and solutions**  
**Training**

## Products and solutions

**UpGrade** Training Sector offers its support to companies, public bodies and local entities to identify their training needs and to help them in training activities management. Moreover, UpGrade aims at orientate public and private entities in finding the best opportunities offered at regional, national and international level to obtain grants for training projects.

Services provided by the Training Sector are:

### Technical support to Training Services

- Training needs assessment;
- Teachers' search;
- Planning and management of training courses;
- Issue of certificates;
- Evaluation of quality and effectiveness of training activities;
- Support for the setting up of different teaching ways (FAD, e-learning...).

### Technical support to Training Services

- Information on regional and national grant opportunities, basing on Client characteristics and needs ( FSE, Funds..);
- Training needs assessment;
- Planning and drafting grant applications;
- Teachers' search;
- Management and activities support;
- Coordination between applicant and Administrative authorities;
- Monitoring;
- Financial management and Cost claim.



### European Training projects

- Information on European grant opportunities for training and lifelong learning projects;
- Partners' search;
- Planning and drafting of project proposals;
- Management e support in project activities;
- Coordination between applicant and financing Authorities;
- Financial management of projects and Cost claim.

## Case History Training Sector

UpGrade Training Sector is part of the Financial Division, together with the Funding Sector.

The aim of the work of our Training Sector is to help private companies and public bodies to obtain funds to invest in a continuous development of know-how and new competences for their personnel, as a mean of growth and improvement.

So the specific activities carried out in the field of education and training mainly consist in giving support to Clients for the **assessment of training needs** of their personnel and for the organization of specific training activities. Then, we help them to have access to **funding opportunities** for education and training, available at a regional and national level.

We gained a long experience in managing such **financed training courses**, and supporting Clients in all related activities (planning of courses, teachers' search, drafting grant application, administrative and financial aspects).

We mainly work with private companies, of Middle and North Italy, especially SMEs but also big and multinational companies, which belong to different areas of work (design, electric supply, automation and industrial control, acoustic vibrations, metrology, informatics, certifications, mechanical upkeep...). But we've also followed many local public bodies, such as the legal offices of the law court of Turin, professional associations, municipalities, hospitals and sanitarian centres.

Many times, where UpGrade can provide specific technical competences, it participates not only in the organization and management of training courses, but also with **teaching activities** (*see Consulting and Training Division catalogue*).

Since the aim of the Training Sector is to help Clients in updating their own skills and developing new competences and know-how, we monitor and evaluate **all the possibilities** offered at a national and European level **to improve resources and capacities**.

We helped, for example, a local private company to obtain economic incentives for the hiring of researchers and personnel involved in R&S activities, on the base of national funding programmes which promote the involvement of SMEs in research development.

Currently, UpGrade is developing a new experience in the field of **European projects** (*see Funding Sector- Products and services*). So our intent now is to extend this activity also to the Training Sector, not only supporting entities interested in participating in European partnerships, but also as a partner itself, thanks to its consolidate experience in education and training for adult people, from a technical but also methodological and organizational point of view.